

Harvey Construction Corporation 10 Harvey Road Bedford, NH 03110 Telephone (603) 624-4600 Facsimile (603) 668-0389 www.harveyconstruction.com

January 26, 2015

Capt. William Breault
Dover Police Department
Field Operations Division
Dover, NH Police Department

RE:

Recommendation of Award Multi-Media Specialists, Inc.

AUDIO VISUAL SYSYTEMS

Dover Police Facility and Public Parking Garage/Orchard Street Reconstruction

Dear Mr. Breault,

Harvey Construction is seeking approval to award the **AUDIO VISUAL SYSYTEMS** contract for subject project to **Multi-Media Specialists**, **Inc.** for the total amount of **One Hundred Thirty Seven Thousand Ten Dollars and 0.00/100 (\$137,010.00)**. Scope of work in accordance with the Dover Police Facility and Public Parking Garage Plans dated 11/17/14, Site Development Plans dated 6/30/14 and Orchard Street Reconstruction – Subdivision Plans dated June 2014 prepared by CLD Engineers and Lavallee Brensinger.

The following ADD alternates have been included with this recommendation:

EOC Enhancement Alternate:

\$21,290.00

If you have any question or concerns, please advise.

Very Truly Yours,

Harvey Construction Corporation

Andrew P. Martino, P.E., LEED AP

Project Manager

I hereby authorize Harvey Construction to enter into a contract agreement with the aforementioned subcontractor/supplier on behalf of the City of Dover for the amount stated above.

Capt. William Breault

Date

1/36/15

Harvey Construction			70				lation Sheet	00.000752	
Job:	DOVER PD/PARKING GARAGE	_				Bid Date:	12/19/2	014	
Trade:	Audio Visual Systems	-1	Co.	MMS	S	Co.	Headlight AV	Co.	MTS Services
	Division #27 41 00	HCC Budget	Contact:	Mar	Marc Houle		Chris Roma	Contact:	Frank Cantwo
Spec. Sections:			Phone:	603-	-623-4566	Phone:	207-774-5998	Phone:	845-1109
			REVISED	$\overline{}$	1/23/2015				
Scope Check List									
Base Bid									
	Police Facility			\$	115,720		NO BID		NO BID
	100% Payment & Performance Bond		N						
Documents	Dover Police Facility and Public Parking Garage Vol #1, dated November 17, 2014.		Y	_					
	Dover Police Facility and Public Parking Garage Vol #2, dated November 17, 2014.		Y						
	Dover Police Facility and Public Parking Garage - Site Development Plans 6/30/14		Y						
	Orchard Street Reconstruction – Subdivision Plans June 2014		Y						
	Dover Police Facility and Public Parking Garage – Site Landscape Plan 6/25/14		Υ						
	Specifications: Dover Police Facility and Public Parking Garage, Dover New Hampshire	dated November 17, 20) Y						
	City of Dover Department of Public Works - Current Specs		Y						
	State of New Hampshire DOT Specs		Y						
RFI's	1 to 11		Y						
	RFI #12 - Issued 12/18/14 Post Bid Review		Y						
	RFI #11 # 5/6/& 7: HCC Clarification 12/18/14		Y						
Addendum	1 & 2		Y						
Scope				_					
	Furnish and Install AV per plans		Υ						
	Conduits and Raceways by electrcial		Y						
	ADD ENHANCED EOC ALTERNATE			\$	21,290				
Total		\$ 175,000		\$	137,010		NO BID		NO BID

Dover Police Department - New Building - Dover, NH Summary Page

Summary		Bas	e Room Co
Rooms 034 and 035	Physical Agility and Defensive Tactics	\$	5,938
Room 104	Break Out Room	\$	6,126.
Room 106	Training Room / EOC	\$	83,778.
Room 131	Briefing Room	\$	6,126.
Room 222	Conference Room	\$	6,126
Room 229	Command Staff Conference Room	\$	7,626
	Base Project Total Cost for all rooms	\$	115,720.
Room 106	EOC Add Alternate #1	\$	21,290
Base	Project Total Cost including Add Alternate #1	\$	137,010.

Dover Police Department - New Building - Dover, NH Physical Agility and Defense Tactics Rooms 034 and 035

Qty	Part #	Manufacture	Description	Price	Total
			Video Display Equipment		
			55"LED LCD Public display monitor w/tuner incl.		
2	E554	NEC	std - Black	\$ 1,399.00	\$ 2,798.00
2	LTMU	Chief Mfg	LARGE, FIXED, HEIGHT ADJ., STATIC MOUNT	\$ 239.00	\$ 478.00
			Video Equipment		
4	40385	C2G	HDMI Digital Pass-Through Wall Plate	\$ 49.00	\$ 196.00
4	37091	C2G	Decorative HD15 VGA + 3.5mm Insert - White	\$ 20.00	\$ 80.00
			Connectivity and Interfacing Equipment		
2	26-566-02	Extron	Micro VGA cable w/audio 6'	\$ 60.00	\$ 120.00
2	26-566-03	Extron	Micro VGA cable w/audio 12'	\$ 60.00	\$ 120.00
2	C-HM/HM-ETH - 6	Kramer	HDMI (M) to HDMI (M) Cable - 6'	\$ 36.00	\$ 72.00
2	C-HM/HM-ETH - 10	Kramer	HDMI (M) to HDMI (M) Cable - 10'	\$ 42.00	\$ 84.00
			MMS Cable, Supplies and Labor		
1	1099-001	Multi-Media	MMS Miscellaneous Cable and Supplies	\$ 150.00	\$ 150.00
1	1099-003	Multi-Media	MMS Design and Engineering	\$ 300.00	\$ 300.00
1	1099-004	Multi-Media	MMS Training and Documentation	\$ 100.00	\$ 100.00
1	1099-014	Multi-Media	MMS Installation technical services	\$ 1,200.00	\$ 1,200.00
1	9999-9999	Multi-Media	Shipping and Handling	\$ 240.00	\$ 240.00
			Subtotal		\$ 5,938.00

Dover Police Department - New Building - Dover, NH Break Out Room 104

Qty	Part #	Manufacture	Description	Price	Total
			Video Display Equipment		
			55"LED LCD Public display monitor w/tuner incl.		
1	E554	NEC	std - Black	\$ 1,399.00	\$ 1,399.00
1	LTMU	Chief Mfg	LARGE, FIXED, HEIGHT ADJ., STATIC MOUNT	\$ 239.00	\$ 239.00
			Video Equipment		
1	DM-RMC-Scaler-C	Crestron	DigitalMedia 8G+™ Receiver & Room Controller w/Scaler	\$ 840.00	\$ 840.00
1	DM-TX-200-C-2G	Crestron	Wall Plate DigitalMedia 8G+™ Transmitter 200	\$ 840.00	\$ 840.00
1	PW-2420RU	Crestron	Power Pack, Desktop 24VDC, 2A, 50 Watts	\$ 150.00	\$ 150.00
1	2029286	Crestron	Metal, Support Bracket, for 50W power supply	\$ 40.00	\$ 40.00
			Connectivity and Interfacing Equipment		
1	26-566-03	Extron	Micro VGA cable w/audio 12'	\$ 60.00	\$ 60.00
1	C-HM/HM-ETH - 6	Kramer	HDMI (M) to HDMI (M) Cable - 6'	\$ 36.00	\$ 36.00
1	C-HM/HM-ETH - 10	Kramer	HDMI (M) to HDMI (M) Cable - 10'	\$ 42.00	\$ 42.00
			MMS Cable, Supplies and Labor		
1	1099-001	Multi-Media	MMS Miscellaneous Cable and Supplies	\$ 600.00	\$ 600.00
1	1099-003	Multi-Media	MMS Design and Engineering	\$ 300.00	\$ 300.00
1	1099-004	Multi-Media	MMS Training and Documentation	\$ 200.00	\$ 200.00
1	1099-014	Multi-Media	MMS Installation technical services	\$ 1,200.00	\$ 1,200.00
1	9999-9999	Multi-Media	Shipping and Handling	\$ 180.00	\$ 180.00
			Subtotal		\$ 6,126.00

Dover Police Department - New Building - Dover, NH EOC / Training Room 106

Qty	Part #	Manufacture	Description		Price		Total
			Miscellaneous Equipment				
1	DWR-35-26PD	Middle Atlantic	14 SPACE ROTATING SLIDING RAIL SYSTEM, 250 LB. CAPACITY	\$	1,195.00	\$	1,195.00
1	RSHA2S-BDPS3200	Middle Atlantic	Custom Rack Shelf for DVD Player	\$	119.00	\$	119.00
1	U2	Middle Atlantic	2SP RACKSHELF for cable tuner	\$	45.00	\$	45.00
	EB1	Middle Atlantic	1 Space blank panel	\$	8.00	\$	80.00
			Rack mounted Surge Protection Series power	7	0.00	7	00.00
1	PD-915R-SP	Middle Atlantic	strip	\$	359.00	\$	359.00
1	PDCOOL-1115R	Middle Atlantic	Rack mounted PowerCool™ Series power strip	\$	240.00	\$	240.00
1	PDT-1415C	Middle Atlantic	14 OUTLET, SINGLE 15 AMP CIRCUIT, SURGE / SPIKE PROTECTED POWER STRIP W/9' CORD SchoolMate Pedestal Lectern 42" - Custom	\$	130.00	\$	130.00
1	MT-400-P42-CL	Media Tech	Laminate MT-400-P42	\$	3,375.00	\$	3,375.00
1	MT-RR14RU	Media Tech	14RU Rack Rails Option	\$	45.00	\$	45.00
1	MT-STD-IO-PWR	Media Tech	IO Plate Laptop Connect Power	\$	190.00	\$	190.00
1	MT-400-CA	Media Tech	Casters Option MT-400	\$	95.00	\$	95.00
1	PDCOOL-1115R	Middle Atlantic	Rack mounted PowerCool™ Series power strip	\$	240.00	\$	240.00
			Video Display Equipment				
1	NP-PA622U-13ZL	NEC	WUXGA LCD, 6200 Lumen Integration Projector				
			with NP13ZL	\$	4,495.00	\$	4,495.00
980	NP26LP	NEC	Replacment lens for NP-PA622U	\$	475.00	\$	475.00
1	CMA-440	NEC	Ceiling mounting adaptor for acoustical Ceiling Tiles	\$	99.00	\$	99.00
1	RPA-285	NEC	Projector mounting bracket	\$	159.00	\$	159.00
1	CMS-006W	NEC	Projector mounting bracket	\$	18.00	\$	18.00
1	70115LS	Da-lite	72.5" x 116" (137" Diagonal) Tensioned Advantage® Electrol - 16:10 with low voltage	\$	3,095.00	\$	3,095.00
_	<u> </u>		control 55"LED LCD Public display monitor w/tuner incl.	Ÿ	3,033.00	7	3,033.00
4	E554	NEC	std - Black	\$	1,399.00	\$	5,596.00
4	LTMU	Chief Mfg	LARGE, FIXED, HEIGHT ADJ., STATIC MOUNT	\$	239.00	\$	956.00
1	V221	HP	21.5" Full HD Widescreen WLED Monitor	\$	219.00	\$	219.00
			Video Francisco				
1	DNA NADAC-ACRDS	Constant	Video Equipment				
1	DM-MD16x16RPS	Crestron	16x16 DigitalMedia™ Switcher w/Redundant Power Supply	\$	5,880.00	\$	5,880.00
1	DM-MD6X4	Crestron	6x4 DigitalMedia™ Distribution Center	\$	2,280.00	\$	2,280.00
1	HD-SCALER	Crestron	High-Definition Video Scaler	\$	600.00	\$	600.00
1	HD-DA2-4K-E	Crestron	1-to-2 4K HDMI® Distribution Amplifier	\$	180.00	\$	180.00
3	DM-TX-200-C-2G	Crestron	Wall Plate DigitalMedia 8G+™ Transmitter 200	\$	840.00	\$	2,520.00
5	DM-RMC-Scaler-C	Crestron	DigitalMedia 8G+™ Receiver & Room Controller w/Scaler	\$	840.00	\$	4,200.00

Dover Police Department - New Building - Dover, NH EOC / Training Room 106

9	DMC-C	Crestron	DigitalMedia 8G+™ Input Card for DM® Switchers	\$	480.00	\$	4,320.00
5	DMC-HD	Crestron	HDMI® Input Card for DM® Switchers	\$	480.00	\$	2,400.00
			2-Channel 4K DigitalMedia 8G+™ Output Card	7	100100	*	2,100.00
4	DMC-4K-CO-HD	Crestron	for DM® Switchers	\$	960.00	\$	3,840.00
			2-Channel HDMI® Output Card for DM®				
4	DMC-HDO	Crestron	Switchers	\$	420.00	\$	1,680.00
1	BDP-S3200	Sony	Blu-ray Disc Player - 1080p, HDMI, Built-in WiFi,			T,	
			USB, Streaming Services, Black	\$	99.00	\$	99.00
			Audio Equipment				
			Eight-channel AEC / Noise canceller / Feedback				
1	2200-33080-001	Polycom	reduction w/Auto Mic Mixing and Matrix Mixer	\$	3,995.00	\$	3,995.00
0	2200-35003-001	Polycom	single-line PSTN interface	\$	575.00	\$	
		Eliver 13	15" Shock-Mounted Gooseneck, Cardioid,				
1	MX415/C	Shure	includes surface mount preamplifier	\$	269.00	\$	269.00
			Wireless Desktop Base with Integrated Wireless				- 140
			Transmitter, Programmable Mute for use with				
1	MX890	Shure	MX405/MX410	\$	375.00	\$	375.00
			Diversity Receiver with TTL Logic Output, PS21	-0		-	
	CLVAL	61	Power Supply, 1/4 Wave Antenna, and Rack	,	240.00	4	240.00
1	SLX4L	Shure	Mounting Hardware. WL184 lavalier microphone, SLX1 bodypack	\$	349.00	\$	349.00
		14	transmitter, SLX4 receiver, tie clip, rackmount				
1	SLX14/84	Shure	kit	\$	625.00	\$	625.00
1	XPA 2001-70V	Extron	Mono 70 V Amplifier - 200 Watts	\$	445.00	\$	445.00
1	60-190-01	Extron	1RU shelf for amplifier	\$	85.00	\$	85.00
9	Model 16	Bose	Ceiling mounted speakers	\$	95.00	\$	855.00
-			·			75.5	100000000000000000000000000000000000000
9	29830	Bose	Tile bridge support for Model 16 speaker	\$	14.00	\$	126.00
			Control Equipment				
1	PRO3	Crestron	3-Series Control System	\$	3,180.00	\$	3,180.00
1	CEN-SWPOE-16	Crestron	16-port Managed PoE switch	\$	1,590.00		1,590.00
1	V15-TILT-B	Crestron	V-Panel™ 15" Tilt HD Touch Screen Display, DM	\$	2,640.00	\$	2,640.00
			Connectivity and Interfacing Equipment				
2	37091	Cablestogo	15-pin HD female-to-female barrel and 3.5 mm stereo audio jack.	\$	30.00	\$	60.00
2	40385	Cablestogo	One HDMI Female to One HDMI Female on 10" Pigtail				
2	26-566-03	Evtron	Micro VGA cable w/audio 12'	\$	70.00	\$	140.00
2		Extron		\$	60.00	>	120.00
2	26-665-01	Extron	DisplayPort Male to HDMI Female Active Adapter - 6" Pigtail	\$	40.00	\$	80.00
	C LINA/LINA ETLL 3	Kramer	HDMI (M) to HDMI (M) Cable - 3'	\$	30.00	\$	90.00
3	C-HM/HM-ETH - 3			7 K	TOTAL PROPERTY.	1	
3	C-HM/HM-ETH - 6	Kramer	HDMI (M) to HDMI (M) Cable - 6'	\$	36.00	\$	360.00
		Kramer Kramer	HDMI (M) to HDMI (M) Cable - 6' HDMI (M) to HDMI (M) Cable - 10'	\$	36.00 42.00	\$	360.00 42.00

Dover Police Department - New Building - Dover, NH EOC / Training Room 106

			MMS Cable, Supplies and Labor		
1	1099-001	Multi-Media	MMS Miscellaneous Cable and Supplies	\$ 3,000.00	\$ 3,000.00
1	1099-002	Multi-Media	MMS Custom Programming	\$ 3,600.00	\$ 3,600.00
1	1099-003	Multi-Media	MMS Design and Engineering	\$ 1,200.00	\$ 1,200.00
1	1099-004	Multi-Media	MMS Training and Documentation	\$ 1,200.00	\$ 1,200.00
1	1099-014	Multi-Media	MMS Installation technical services	\$ 9,000.00	\$ 9,000.00
1	9999-9999	Multi-Media	Shipping and Handling	\$ 1,080.00	\$ 1,080.00
	v		Subtotal		\$ 83,778.00
	-				
			Total		

Dover Police Department - New Building - Dover, NH Briefing Room 131

Qty	Part #	Manufacture	Description	Price	Total
			Video Display Equipment		
			55"LED LCD Public display monitor w/tuner incl.		
1	E554	NEC	std - Black	\$ 1,399.00	\$ 1,399.00
1	LTMU	Chief Mfg	LARGE, FIXED, HEIGHT ADJ., STATIC MOUNT	\$ 239.00	\$ 239.00
			Video Equipment		
1	DM-RMC-Scaler-C	Crestron	DigitalMedia 8G+™ Receiver & Room Controller w/Scaler	\$ 840.00	\$ 840.00
1	DM-TX-200-C-2G	Crestron	Wall Plate DigitalMedia 8G+™ Transmitter 200	\$ 840.00	\$ 840.00
1	PW-2420RU	Crestron	Power Pack, Desktop 24VDC, 2A, 50 Watts	\$ 150.00	\$ 150.00
1	2029286	Crestron	Metal, Support Bracket, for 50W power supply	\$ 40.00	\$ 40.00
			Connectivity and Interfacing Equipment		
1	26-566-03	Extron	Micro VGA cable w/audio 12'	\$ 60.00	\$ 60.00
1	C-HM/HM-ETH - 6	Kramer	HDMI (M) to HDMI (M) Cable - 6'	\$ 36.00	\$ 36.00
1	C-HM/HM-ETH - 10	Kramer	HDMI (M) to HDMI (M) Cable - 10'	\$ 42.00	\$ 42.00
			MMS Cable, Supplies and Labor		
1	1099-001	Multi-Media	MMS Miscellaneous Cable and Supplies	\$ 600.00	\$ 600.00
1	1099-003	Multi-Media	MMS Design and Engineering	\$ 300.00	\$ 300.00
1	1099-004	Multi-Media	MMS Training and Documentation	\$ 200.00	\$ 200.00
1	1099-014	Multi-Media	MMS Installation technical services	\$ 1,200.00	\$ 1,200.00
1	9999-9999	Multi-Media	Shipping and Handling	\$ 180.00	\$ 180.00
			Subtotal		\$ 6,126.00

Dover Police Department - New Building - Dover, NH Conference Room 222

Qty	Part #	Manufacture	Description	Price	Total
			Video Display Equipment		
1	E554	NEC	55"LED LCD Public display monitor w/tuner incl. std - Black	\$ 1,399.00	\$ 1,399.00
1	LTMU	Chief Mfg	LARGE, FIXED, HEIGHT ADJ., STATIC MOUNT	\$ 239.00	\$ 239.00
			Video Equipment		
1	DM-RMC-Scaler-C	Crestron	DigitalMedia 8G+™ Receiver & Room Controller w/Scaler	\$ 840.00	\$ 840.00
1	DM-TX-200-C-2G	Crestron	Wall Plate DigitalMedia 8G+™ Transmitter 200	\$ 840.00	\$ 840.00
1	PW-2420RU	Crestron	Power Pack, Desktop 24VDC, 2A, 50 Watts	\$ 150.00	\$ 150.00
1	2029286	Crestron	Metal, Support Bracket, for 50W power supply	\$ 40.00	\$ 40.00
			Connectivity and Interfacing Equipment		
1	26-566-03	Extron	Micro VGA cable w/audio 12'	\$ 60.00	\$ 60.00
1	C-HM/HM-ETH - 6	Kramer	HDMI (M) to HDMI (M) Cable - 6'	\$ 36.00	\$ 36.00
1	C-HM/HM-ETH - 10	Kramer	HDMI (M) to HDMI (M) Cable - 10'	\$ 42.00	\$ 42.00
			MMS Cable, Supplies and Labor		
1	1099-001	Multi-Media	MMS Miscellaneous Cable and Supplies	\$ 600.00	\$ 600.00
1	1099-003	Multi-Media	MMS Design and Engineering	\$ 300.00	\$ 300.00
1	1099-004	Multi-Media	MMS Training and Documentation	\$ 200.00	\$ 200.00
1	1099-014	Multi-Media	MMS Installation technical services	\$ 1,200.00	\$ 1,200.00
1	9999-9999	Multi-Media	Shipping and Handling	\$ 180.00	\$ 180.00
			Subtotal		\$ 6,126.00

Dover Police Department - New Building - Dover, NH Command Staff Conference Room 229

Qty	Part #	Manufacture	Description	Price	Total
			Video Display Equipment		
			65"LED LCD Public display monitor w/tuner incl.		
1	E654	NEC	std - Black	\$ 2,899.00	\$ 2,899.00
1	LTMU	Chief Mfg	LARGE, FIXED, HEIGHT ADJ., STATIC MOUNT	\$ 239.00	\$ 239.00
			Video Equipment		
1	DM-RMC-Scaler-C	Crestron	DigitalMedia 8G+™ Receiver & Room Controller w/Scaler	\$ 840.00	\$ 840.00
1	DM-TX-200-C-2G	Crestron	Wall Plate DigitalMedia 8G+™ Transmitter 200	\$ 840.00	\$ 840.00
1	PW-2420RU	Crestron	Power Pack, Desktop 24VDC, 2A, 50 Watts	\$ 150.00	\$ 150.00
1	2029286	Crestron	Metal, Support Bracket, for 50W power supply	\$ 40.00	\$ 40.00
			Connectivity and Interfacing Equipment		
1	26-566-03	Extron	Micro VGA cable w/audio 12'	\$ 60.00	\$ 60.00
1	C-HM/HM-ETH - 6	Kramer	HDMI (M) to HDMI (M) Cable - 6'	\$ 36.00	\$ 36.00
1	C-HM/HM-ETH - 10	Kramer	HDMI (M) to HDMI (M) Cable - 10'	\$ 42.00	\$ 42.00
			MMS Cable, Supplies and Labor		
1	1099-001	Multi-Media	MMS Miscellaneous Cable and Supplies	\$ 600.00	\$ 600.00
1	1099-003	Multi-Media	MMS Design and Engineering	\$ 300.00	\$ 300.00
1	1099-004	Multi-Media	MMS Training and Documentation	\$ 200.00	\$ 200.00
1	1099-014	Multi-Media	MMS Installation technical services	\$ 1,200.00	\$ 1,200.00
1	9999-9999	Multi-Media	Shipping and Handling	\$ 180.00	\$ 180.00
			Subtotal		\$ 7,626.00

Dover Police Department - New Building - Dover, NH Training Room 106 / EOC Add Alternate #1

Part #	Manufacture	Description		Price		Total
		Video Equipment				
DVPHD - 4	Crestron	High-Definition Digital Video Processor	\$	8,450.00	\$	8,450.00
DGE-2	Crestron	Digital Graphics Engine w/HDMI® and				
-23		DigitalMedia™ CAT Connectivity	\$	4,800.00	\$	4,800.00
C-HM/HM-ETH - 3	Kramer	HDMI (M) to HDMI (M) Cable - 3'	\$	30.00	\$	90.00
		MMS Cable, Supplies and Labor				
1099-001	Multi-Media	MMS Miscellaneous Cable and Supplies	\$	150.00	\$	150.00
1099-002	Multi-Media	MMS Custom Programming	\$	4,500.00	\$	4,500.00
1099-003	Multi-Media	MMS Design and Engineering	\$	750.00	\$	750.00
1099-004	Multi-Media	MMS Training and Documentation	\$	1,200.00	\$	1,200.00
1099-014	Multi-Media	MMS Installation technical services	\$	1,200.00	\$	1,200.00
9999-9999	Multi-Media	Shipping and Handling	\$	150.00	\$	150.00
		Subtotal			\$	21,290.00
		Total				
	DVPHD - 4 DGE-2 C-HM/HM-ETH - 3 1099-001 1099-002 1099-003 1099-004 1099-014	DVPHD - 4	Video Equipment DVPHD - 4 Crestron High-Definition Digital Video Processor DGE-2 Crestron Digital Graphics Engine w/HDMI® and DigitalMedia™ CAT Connectivity C-HM/HM-ETH - 3 Kramer HDMI (M) to HDMI (M) Cable - 3' MMS Cable, Supplies and Labor MMS Cable, Supplies and Labor MMS Cable, Supplies and Supplies 1099-001 Multi-Media MMS Custom Programming 1099-002 Multi-Media MMS Design and Engineering 1099-003 Multi-Media MMS Training and Documentation 1099-014 Multi-Media MMS Installation technical services 9999-9999 Multi-Media Shipping and Handling Subtotal	Video Equipment	Video Equipment DVPHD - 4 Crestron High-Definition Digital Video Processor \$ 8,450.00 DGE-2 Crestron Digital Graphics Engine w/HDMI® and DigitalMedia™ CAT Connectivity \$ 4,800.00 C-HM/HM-ETH - 3 Kramer HDMI (M) to HDMI (M) Cable - 3' \$ 30.00 MMS Cable, Supplies and Labor 1099-001 Multi-Media MMS Miscellaneous Cable and Supplies \$ 150.00 1099-002 Multi-Media MMS Custom Programming \$ 4,500.00 1099-003 Multi-Media MMS Design and Engineering \$ 750.00 1099-004 Multi-Media MMS Training and Documentation \$ 1,200.00 1099-014 Multi-Media MMS Installation technical services \$ 1,200.00 9999-9999 Multi-Media Shipping and Handling \$ 150.00 Subtotal	Video Equipment DVPHD - 4 Crestron High-Definition Digital Video Processor \$ 8,450.00 \$ DGE-2 Crestron Digital Graphics Engine w/HDMI® and DigitalMedia™ CAT Connectivity \$ 4,800.00 \$ C-HM/HM-ETH - 3 Kramer HDMI (M) to HDMI (M) Cable - 3' \$ 30.00 \$ MMS Cable, Supplies and Labor 1099-001 Multi-Media MMS Miscellaneous Cable and Supplies \$ 150.00 \$ 1099-002 Multi-Media MMS Custom Programming \$ 4,500.00 \$ 1099-003 Multi-Media MMS Design and Engineering \$ 750.00 \$ 1099-004 Multi-Media MMS Training and Documentation \$ 1,200.00 \$ 1099-014 Multi-Media MMS Installation technical services \$ 1,200.00 \$ 9999-9999 Multi-Media Shipping and Handling \$ 150.00 \$ Subtotal \$

Andrew Martino

From: Marc Houle <marc@mmsavc.com>
Sent: Friday, January 23, 2015 3:57 PM
To: Andrew Martino; Joe Pollock

Subject: Revised AV Quote based on meeting 1/21/15 **Attachments:** Dover PD - New Building AV Quote Rev B.pdf

Andrew,

I have modified the AV proposal based on our conversation with the Captain on Wednesday, 1/21/15.

The following items were changed:

Training Room 106 / EOC

- Added (1) Wireless Lapel clip on microphone
- Changed the projection screen size from 110" x 170" to 72.5" x 116"
- Deleted (3) Crestron DMC-SDI input cards (for future camera)

Add Alternate #1 - EOC enhanced mode

- Lowered price of Crestron DVPHD-4 (I had accidently used the price for the DVPHD-8 which was more expense)

Please let me know if you have any questions,

Regards,

Marc R. Houle CTS-D, DMC-E President Multi-Media Specialists, Inc. 999 Candia Rd., Unit 8 Manchester, NH 03109 Ph. 603-623-4566 Ph. 603-206-5666 Fx. 603-206-5605 Cell 603-361-3998

E-mail: marc@mmsavc.com E-mail: mmsavc@gmail.com Web: www.mmsavc.com