



Western Surety Company

BID BOND
(Percentage)

Bond Number: 72252708

KNOW ALL PERSONS BY THESE PRESENTS, That we Neokraft Signs, Inc.
 _____ of
647 Pleasant St., Lewiston, ME 04240, hereinafter
 referred to as the Principal, and Western Surety Company
 _____,
 as Surety, are held and firmly bound unto City of Dover
 _____ of 288 Central Ave., Dover, NH 03820-4169
 _____, hereinafter referred to as the Oblige, in the sum of _____ Ten _____ (10 %) percent of the greatest
 amount bid, for the payment of which we bind ourselves, our legal representatives, successors and assigns,
 jointly and severally, firmly by these presents.

WHEREAS, Principal has submitted or is about to submit a proposal to Oblige on a contract for _____
Wayfinding and Information System B20048

NOW, THEREFORE, if the said contract be awarded to Principal and Principal shall, within such time as may be
 specified, enter into the contract in writing and give such bond or bonds as may be specified in the bidding or
 contract documents with surety acceptable to Oblige; or if Principal shall fail to do so, pay to Oblige the
 damages which Oblige may suffer by reason of such failure not exceeding the penalty of this bond, then this
 obligation shall be void; otherwise to remain in full force and effect.

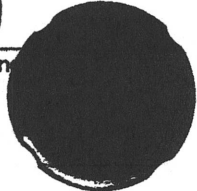
SIGNED, SEALED AND DATED this 24th day of March, 2020

 Neokraft Signs, Inc.
 (Principal)

By _____ (Seal)

 Western Surety Company
 (Surety)

By Diane M. Ciampoux
 DIANE M CIAMPOUX Attorney



Western Surety Company

POWER OF ATTORNEY - CERTIFIED COPY

Bond No. 72252708

Know All Men By These Presents, that WESTERN SURETY COMPANY, a corporation duly organized and existing under the laws of the State of South Dakota, and having its principal office in Sioux Falls, South Dakota (the "Company"), does by these presents make, constitute and appoint DIANE M CHAMPOUX

its true and lawful attorney(s)-in-fact, with full power and authority hereby conferred, to execute, acknowledge and deliver for and on its behalf as Surety, bonds for:

Principal: Neokraft Signs, Inc.

Obligee: City of Dover

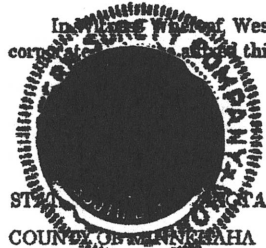
Amount: \$1,000,000.00

and to bind the Company thereby as fully and to the same extent as if such bonds were signed by the Vice President, sealed with the corporate seal of the Company and duly attested by its Secretary, hereby ratifying and confirming all that the said attorney(s)-in-fact may do within the above stated limitations. Said appointment is made under and by authority of the following bylaw of Western Surety Company which remains in full force and effect.

"Section 7. All bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation shall be executed in the corporate name of the Company by the President, Secretary, any Assistant Secretary, Treasurer, or any Vice President or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or agents who shall have authority to issue bonds, policies, or undertakings in the name of the Company. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation. The signature of any such officer and the corporate seal may be printed by facsimile."

If Bond No. 72252708 is not issued on or before midnight of June 24, 2020, all authority conferred in this Power of Attorney shall expire and terminate.

In ~~the presence of~~ Western Surety Company has caused these presents to be signed by its Vice President, Paul T. Bruflat, and its ~~corporate seal~~ attested this 24th day of March, 2020.

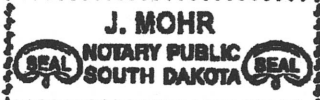


WESTERN SURETY COMPANY

Paul T. Bruflat

Paul T. Bruflat, Vice President

On this 24th day of March, in the year 2020, before me, a notary public, personally appeared Paul T. Bruflat, who being to me duly sworn, acknowledged that he signed the above Power of Attorney as the aforesaid officer of WESTERN SURETY COMPANY and acknowledged said instrument to be the voluntary act and deed of said corporation.



J. Mohr

Notary Public - South Dakota

My Commission Expires June 23, 2021.

I the undersigned officer of Western Surety Company, a stock corporation of the State of South Dakota, do hereby certify that the attached Power of Attorney is in full force and effect and is irrevocable, and furthermore, that Section 7 of the bylaws of the Company as set forth in the Power of Attorney is now in force.

In testimony whereof, I have hereunto set my hand and seal of Western Surety Company this 24th day of March, 2020.

WESTERN SURETY COMPANY

Paul T. Bruflat

Paul T. Bruflat, Vice President

To validate bond authenticity, go to www.cnasurety.com > Owner/Obligee Services > Validate Bond Coverage.



CITY OF DOVER

REQUEST FOR BID, PROPOSAL, QUOTATION

Request Type **Proposal** Number: **B20048**
 Title **Wayfinding and Information System**
 Date **March 4, 2020**

CONTACT INFORMATION: Proposer must complete the following: By signing this proposal form you are attesting to your awareness and agreement with proposal terms and conditions. I certify that I am authorized to sign this form for the Proposer.

Official Entity Name	<i>Neokraft Signs</i>	FOB Information:	Dover NH
Address:	<i>647 Pleasant Street</i>		
City, State, Zip	<i>Lewiston, ME</i>		
Email address:	<i>gary@neokraft.com</i>	State of ME Incorporation	<i>ME</i>
Date:	<i>3/24/20</i>	SSN or EIN:	
Telephone #:	<i>Cell: 978-888-5245</i> <i>Main: 202-782-9654</i>	Tax ID:	<i>01-0277233</i>
Signature:	<i>[Handwritten Signature]</i>	Fax #:	
		Title:	<i>President</i>

We, the undersigned have declined to submit a proposal for:

- Insufficient time to respond*
- We do not offer this product or service*
- Our schedule would not permit us to perform*
- Unable to meet specifications*
- Unable to meet bond requirements*
- Unable to meet insurance requirements*
- Specifications too stringent (explain below)*
- Other*

NO BID

Neokraft Signs

Informational Document

Statement of Project Requirements

This project assists visitors & residents locate primary attractions and amenities in the City of Dover. The signage is tastefully designed and welcomes all parties. It is clear and conveys quality. A combination of identity and directional signs will be used throughout the City in addition to certain gateway locations to the City. These signs will assist drivers and pedestrians. The main concern is surveying locations and determining any accessibility issues or ground conditions.

Scope of Services :

We have outlined a projected schedule in accomplishing the scope of work with July 22, 2019 Being the deadline. We anticipate working directly with the designer to answer any questions That may arise. The following is the projected schedule :

Award of Contract : April 3, 2020
Shop Drawings Completed : April 17, 2020
Shop Drawings Revised & Submitted : April 24, 20
Shop Drawings & Samples Approved : May 1, 2020
Begin Production : May 4, 2020
Prototypes Approved : May 21, 2020
Begin Install : July 6, 2020

Firm :

Neokraft Signs was established in 1947. We are a custom fabricator of architectural and commercial signs. We are based in Lewiston, ME and employ approximately 35 people. We have one of the largest sign shops in New England. You are certainly welcome to take a tour at your convenience. Attached is our portfolio showing some of the projects we have been involved with.

Team :

Phil Bolduc - President
Mike Mathieu - Sales Manager
Gary Bolduc – Senior Account Manager
Annette Bourque – Project Manager
David Sysko – Design Director
Shawn McDonald – Production Manager
Marcel Bissonnette - Installation Manager

Commitment

We have a long standing relationship with Gamble Design and our other clients. We would not jeopardize our reputation which we have earned over the years. If we could not meet the deadline, we would tell you. You should feel comfortable seeing our shop size and number of employees. Everyone is accountable and is assigned dates for specific functions in order to complete the project on time. We welcome you to speak with our references. We need to meet our deadlines in order to have satisfied clients.

References :

Irving Oil Marketing : Kevin Guay – 603-812-1958

Kennebunk Savings Bank : Katie Kerr – 207-985-4903

Cambden National Bank : Mark Graham – 800-860-8821

neokraft since 1947 signs

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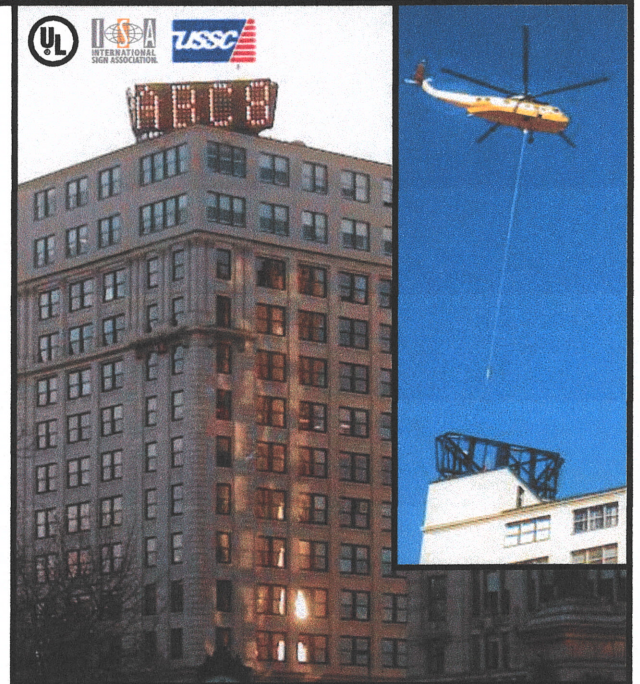
RASTER™ BRAILLE



Since 1947, Neokraft Signs has established a reputation as a leading custom sign fabricator. Our projects include some of the most visible locations in Maine, as well as many high-profile retail facilities and contract jobs throughout the Northeast.

For more than 50 years, design professionals have trusted our workmanship to accurately reproduce their designs in products of the highest quality. We are also known for our creative recommendations in value engineering to help clients meet their budget requirements.

www.neokraft.com
1.800.339.2258



*Neokraft Signs
 3/24/20*

City Sign System - Project Pricing									
Qty	Type	Description	Unit Fabrication	Unit Installation	Unit Total	Combined Fabrication	Combined Installation	Combined Total	
1	G1.0	Primary Gateway > arc grid/freestanding	\$23,043.77	\$5,734.44	-	\$23,043.77	\$5,734.44	\$28,778.21	
6	G2.0	Secondary Gateway > freestanding	\$3976.94	\$2189.85	-	\$23,861.64	\$13,139.10	\$37,000.74	
		add/alt. option: breakaway base	\$419.40	-	-	\$2,516.40	-	\$2,516.40	
8	D1.0	Primary Directional > freestanding	\$4,932.46	\$2,189.85	-	\$33,544.48	\$17,518.80	\$51,063.28	
		add/alt. option: breakaway base	\$419.40	-	-	\$3,355.20	-	\$3,355.20	
1	D1-4	Primary Directional > panel only, on existing mast arm post	\$3514.13	\$1439.85	-	\$3514.13	\$1439.85	\$4953.98	
10	D2.0	Secondary Directional > freestanding	\$3872.31	\$2189.85	-	\$38,723.10	\$21,898.50	\$60,621.60	
11	D3.0	Tertiary Directional > freestanding	\$3831.07	\$2189.85	-	\$42,141.77	\$24,088.35	\$66,230.12	
1	D3.P	Tertiary Directional > panel only, mounted on existing post TBD	\$2294.09	\$946.60	-	\$22,944.09	\$946.60	\$32,400.69	
4	D4	Parking Directional > panel only	\$536.43	\$284.63	-	\$2,145.72	\$1,138.52	\$3,284.24	
4	D5	Offsite Directional > panel only	\$547.95	\$2191.80	-	\$2,191.80	\$1,138.52	\$3,330.32	
4	D6.0	Pedestrian Directional > freestanding	\$3677.48	\$1831.50	-	\$14,709.92	\$7,326.00	\$22,035.92	
3	V1.0	Visitor Information Table: 1). porcelain enamel graphic panels 2). high-pressure laminate graphic panels	\$ N/A	\$ N/A	\$ N/A	\$ N/A	\$ N/A	\$ N/A	
6	V2.1	Visitor Information Post > single-sided: 1). porcelain enamel panels 2). high-pressure laminate	\$862.69	\$2,963.50	-	\$24,488.07	\$8,890.50	\$33,378.57	
1	V2.2	Visitor Information Post > double-sided: 1). porcelain enamel panels 2). high-pressure laminate	\$4017.70	\$1939.85	-	\$24,106.20	\$11,639.01	\$35,745.21	
3	A2.0	Secondary Park ID > freestanding /single-sided	\$4462.94	\$1101.10	-	\$4462.94	\$1,101.10	\$5,564.04	
			\$2758.06	\$1831.50	-	\$8,274.18	\$5,494.50	\$13,768.68	

Project Expenses: general conditions, shop drawings, travel, etc., Structural engineer stamped drawing
 Related Costs: estimated/plus % projected
 Samples, Prototypes (certain sign types)
 Project Management

Project Total: \$391,942.20

*Client Tax Exempt
 Any Permits Not Included, Traffic Control Not Included (If so)*