

Energy Improvements Performance Contract



QUARTERLY REPORT

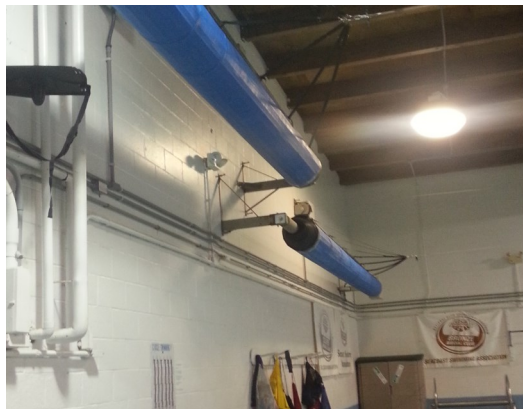
Statistics from May 1, 2013 to July 30, 2013

August 2013

Project at a Glance

The City of Dover, NH and Johnson Controls, Inc. entered into a performance contract in September in 2009. The purpose of this contract is to lessen the energy and energy related costs realized by the City of Dover moving forward. The guaranteed savings portion of the contract (ten years) started on November 1 of 2011 and will end on October 31, 2021.

The estimated savings for quarters one, two and three is \$238,109 includes \$203,703 in energy cost avoidance, \$10,670 in operations and maintenance (O&M) cost avoidance, and a future capital cost avoidance of \$25,380. The annual guaranteed energy savings amount escalates by 3% and the O&M savings escalates by 4% each year to compensate for inflation. Total term benefits are \$3,623,746.



New Indoor Pool Covers

This report is designed based upon the quarterly and annual reports that JCI provided to the City, and documents the energy savings of this project. This report covers the second quarter of the second contract year, and runs May 2013 through July 2013.

Contract Info:

CONTRACT #: 9236-0143
CONTRACT YEAR #: 2
ANNUAL GUARANTEED ENERGY SAVINGS: \$280,169
ANNUAL O&M SAVINGS: \$14,227
ANNUAL CAPITAL COST AVOIDANCE: \$33,840
ANNUAL GUARANTEE: \$328,236
CONTRACT TERM: 10-YEARS
TERM GUARANTEED SAVINGS: \$3,623,746
UTILITY COST AVOIDANCE ESCALATION RATE: 3.0%
OPERATIONS & MAINTENANCE (O&M) COST AVOIDANCE ESCALATION RATE: 4.0%
GUARANTEE START DATE: 11/1/2011
GUARANTEE END DATE: 10/31/2021

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What's Inside:

This quarterly report will summarize the cost savings realized as part of the infrastructure investments made. Data included:

- FIM* Comparisons by month
- Quarterly Cost Savings

- Savings Per Facility
- Savings by Facility and FIM*
- Aggregate Monthly FIM* Savings
- Energy Equivalent Savings

* FIM = Facility Improvement Measures

Energy Improvements Performance Contract

Annual Cost Savings Summary

Guarantee Period	Guaranteed Energy Cost Avoidance	Guaranteed O&M Cost Avoidance	Guaranteed Future Capital Cost Avoidance	Total Guaranteed Cost Avoidance	Verified Annual Cost Avoidance	Variance
Year 1	\$271,943	\$13,680	\$33,840	\$319,463	\$317,642	(\$1,821)
Year 2	\$280,169	\$14,227	\$33,840	\$328,236		
Year 3	\$288,644	\$14,796	\$33,840	\$337,280		
Year 4	\$297,375	\$15,388	\$33,840	\$346,603		
Year 5	\$306,371	\$16,004	\$33,840	\$356,214		
Year 6	\$315,638	\$16,644	\$33,840	\$366,122		
Year 7	\$325,186	\$17,310	\$33,840	\$376,336		
Year 8	\$335,023	\$18,002	\$33,840	\$386,865		
Year 9	\$345,157	\$18,722	\$33,840	\$397,719		
Year 10	\$355,598	\$19,471	\$33,840	\$408,909		
Total	\$3,121,103	\$164,244	\$338,400	\$3,623,746	\$317,642	N/A

FIM #	FIM Description
1	Lighting Fixture Retrofit Lighting Fixtures
2	Lighting Fixture Control Lighting Controls (McConnell Ctr)
3	Building Envelope Weatherization
4.1	EMS Building Controls
4.2	EMS Building Controls/Optimal Start
4.3	AHU Upgrade VFD on fan
4.4	Pool Dehumidification EMS & VFDs
4.5	Repair Snow Melt Sensor
6	Water Conservation
9	Vending Machine Controllers
10	Pool Covers
11	Ice Arena Upgrades
12	Power Factor Correction
13	Energy Efficient Transformers E.E. Transformers (Ice Arena)
14	Aeration Blower Upgrade
15	Boiler Replacement

Savings are provided on a monthly basis for Quarter 1 of year two of the JCI Contract, in the adjacent table. The guaranteed savings per Facility Improvement Measure (FIM) represents the amount per FIM that adds up to the total overall annual guarantee. FIM savings are not guaranteed individually; the savings guarantee reflects the whole project. Therefore deficiencies from one FIM can be overcome by another FIM to result in overall project savings

Statistics from May 1, 2013 to July 30, 2013

FIM Comparisons by Month

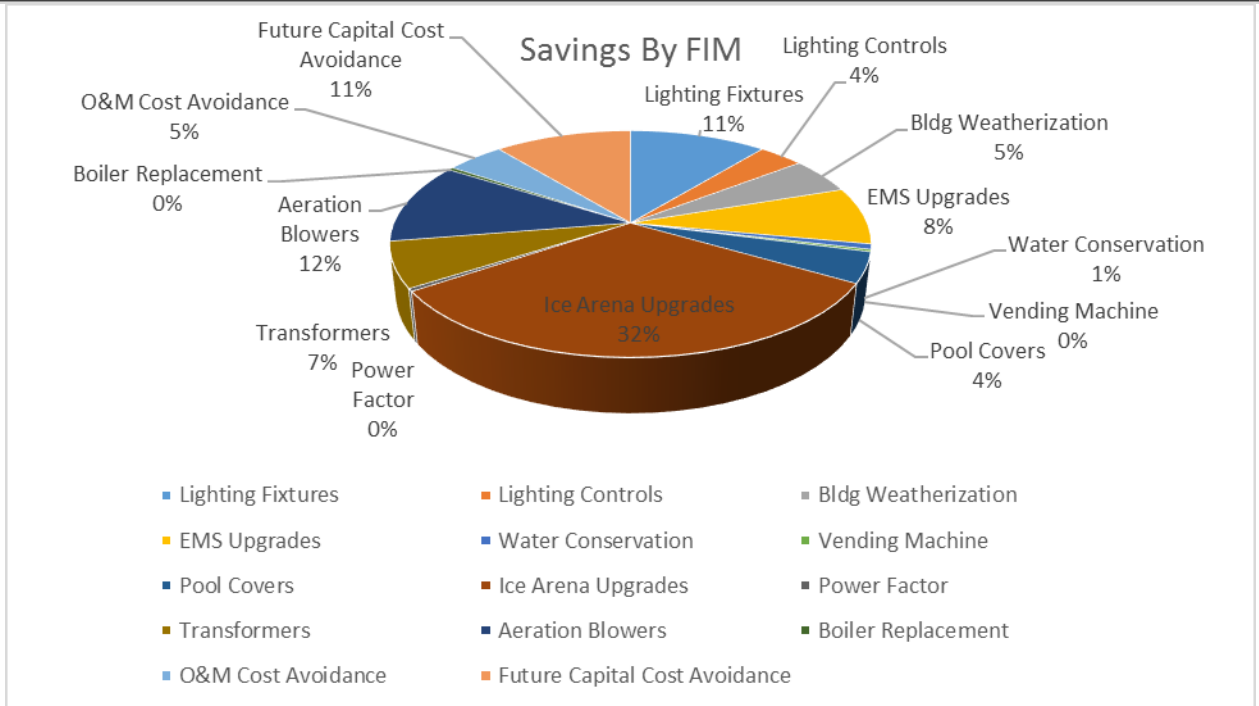
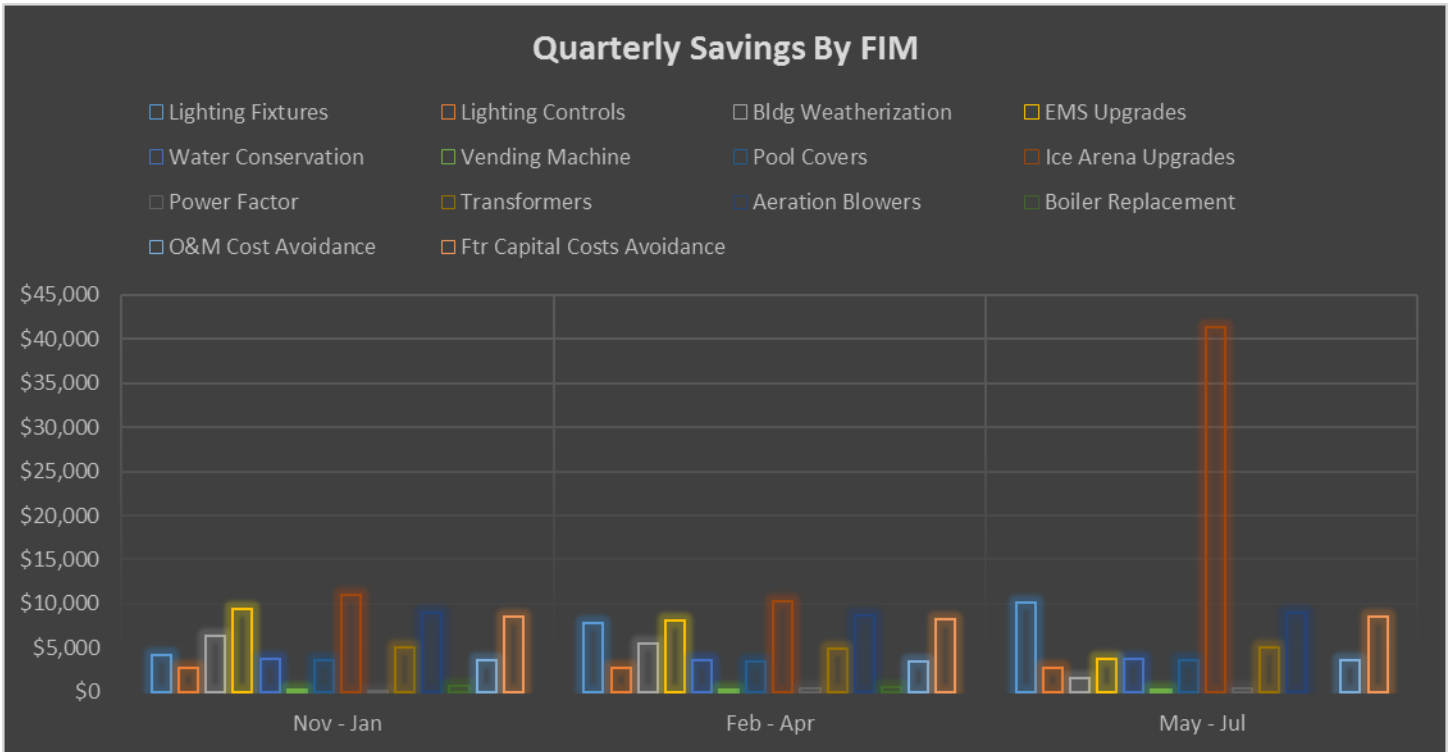
FIM #	Q1			Q2			Q3			Q4			Contract Year To Date Savings	
	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct		
Lighting Fixtures	\$2,663	\$2,643	\$2,544	\$2,381	\$2,687	\$2,771	\$3,024	\$3,286	\$3,760				\$25,759	\$34,088
Lighting Controls	\$912	\$942	\$942	\$851	\$942	\$912	\$942	\$912	\$912				\$8,267	\$10,556
Bldg Weatherization	\$1,771	\$2,142	\$2,483	\$2,132	\$1,994	\$1,394	\$956	\$142	\$544				\$13,558	\$14,899
EMS Upgrades	\$2,558	\$3,240	\$3,577	\$3,120	\$3,093	\$1,910	\$1,495	\$1,119	\$1,090				\$21,202	\$31,522
Water Conservation	\$1,236	\$1,277	\$1,277	\$1,153	\$1,277	\$1,236	\$1,277	\$1,236	\$1,277				\$11,246	\$14,550
Vending Machine	\$82	\$85	\$85	\$77	\$85	\$82	\$85	\$82	\$85				\$748	\$964
Pool Covers	\$1,154	\$1,193	\$1,193	\$1,077	\$1,193	\$1,154	\$1,193	\$1,154	\$1,193				\$10,504	\$13,623
Ice Arena Upgrades	\$4,365	\$1,769	\$4,934	\$2,486	\$4,521	\$3,232	\$6,764	7	\$16,891				\$62,709	\$97,890
Power Factor	\$0	\$0	\$21	\$123	\$133	\$130	\$133	\$181	\$148				\$869	\$7,405
Transformers	\$1,647	\$1,695	\$1,695	\$1,549	\$1,695	\$1,647	\$1,695	\$1,647	\$1,695				\$14,965	\$18,940
Aeration Blowers	\$2,936	\$3,019	\$3,019	\$2,769	\$3,019	\$2,936	\$3,019	\$2,936	\$3,019				\$26,672	\$34,444
Boiler Replacement	\$215	\$227	\$237	\$232	\$207	\$64							\$1,182	\$1,288
ENERGY COST SAVINGS	\$19,539	\$18,232	\$22,007	\$17,951	\$20,844	\$17,468	\$20,582	\$30,441	\$30,644				\$197,681	\$280,169
O&M Cost Avoidance	\$1,169	\$1,208	\$1,208	\$1,091	\$1,208	\$1,169	\$1,208	\$1,169	\$1,208				\$10,638	\$14,227
Future Capital Cost Avoidance	\$2,774	\$2,866	\$2,866	\$2,681	\$2,866	\$2,774	\$2,866	\$2,774	\$2,866				\$25,333	\$33,840
TOTAL COST SAVINGS	\$23,482	\$22,306	\$26,081	\$21,723	\$24,918	\$21,411	\$24,656	\$34,384	\$34,718				\$233,652	\$328,236

Energy Improvements Performance Contract

Quarterly Cost Savings

Savings realized by the project quarter 3 of year two totals 621,224 kWh & 1356 kW (\$79,931), 8,560 MMBTU's (\$115,212) and 886 kGals of water/ sewer savings (\$10,078).

The total year 2, to date savings are broken down by FIM on this page and the next. They amount to \$238,109.



Statistics from May 1, 2013 to July 30, 2013

Quarterly Savings By FIM

FIM #	Description	Electrical Savings		Thermal Savings		Water Savings		Total \$ Savings
		KW	kWh	MMBtu	\$	kgal	\$	
1	Lighting Fixtures	1,070	188,591	-\$171	-\$2,357	\$0	\$0	\$25,367
2	Lighting Controls	233	69,839	\$0	\$0	\$0	\$0	\$8,321
3	Bldg Weatherization	0	3,707	\$809	\$11,597	\$0	\$0	\$12,019
4	EMS Upgrades	0	64,844	\$779	\$11,699	\$0	\$0	\$18,954
6	Water Conservation	0	0	\$101	\$1,747	\$838	\$9,529	\$1,747
9	Vending Machine	0	6,319	\$0	\$0	\$0	\$0	\$748
10	Pool Covers	0	34,992	\$420	\$6,218	\$48	\$549	\$9,985
11	Ice Arena Upgrades	-758	-52,735	\$6,555	\$85,334	\$0	\$0	\$74,344
12	Power Factor	30	6,688	\$0	\$0	\$0	\$0	\$948
13	Transformers	239	112,971	\$0	\$0	\$0	\$0	\$15,002
14	Aeration Blowers	543	186,008	\$0	\$0	\$0	\$0	\$26,736
15	Boiler Replacement	0	0	\$67	\$975	\$0	\$0	\$975
Energy Totals		1,356	621,224	8,560	\$115,212	886	\$10,078	\$203,703
Ice Arena Ice Max Cost								-\$1,644
O&M Cost Avoidance								\$10,670
Future Capital Cost Avoidance								\$25,380
TOTAL COST SAVINGS		1,356	621,224	8,560	\$115,212	886	\$10,078	\$238,109

Thermal Savings consist of Gas (therms), Oil (gallons), (gallons).

In order to provide a basis for comparison, these have all been reported in MMBtu. Conversion factors used in assembling this report are listed below:

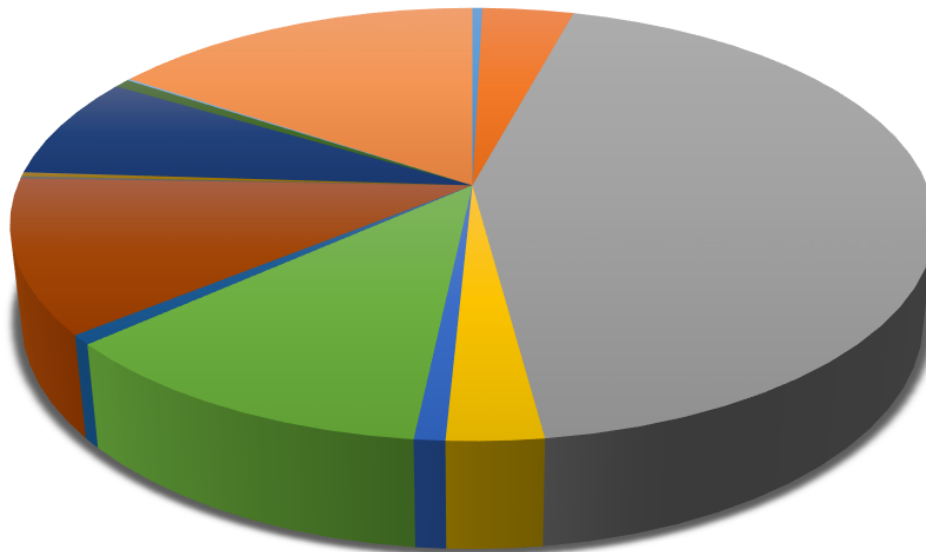
Natural Gas: 1 therm = 0.1 MMBtu

savings from Natural and Propane

Energy Improvements Performance Contract

Savings Per Facility

Facility Location	Electrical Savings			Thermal Savings		Water Savings		Total \$ Savings
	KW	kWh	\$	MMBtu	\$	kgal	\$	
Central Fire Station	0	146	19	41	638	16	176	\$833
City Hall	113	18,538	2,784	141	2,427	227	2,579	\$7,790
Ice Arena	-533	25,178	-1,166	6,807	88,618	179	2,036	\$89,489
Public Library	77	25,693	2,766	137	2,016	95	1,086	\$5,868
Transportation Center	0	14,929	1,878	0	0	0	0	\$1,878
Indoor Pool	28	92,754	10,234	762	11,278	210	2,387	\$23,898
Jenny Thompson Pool	0	0	0	19	263	106	1,201	\$1,464
McConnell Center	616	126,585	18,497	343	4,988	0	0	\$23,484
Pine Hill Barn	0	0	0	19	326	0	0	\$326
Pine Hill Chapel	0	17	3	34	575	5	56	\$633
Public Works	428	102,169	13,467	144	1,675	42	481	\$15,623
South End Fire Station	0	71	9	71	1,279	7	77	\$1,364
Veterans Hall	0	0	0	14	250	0	0	\$250
WWTF	629	215,622	30,984	53	906	0	0	\$31,890
Total	1,356	621,700	5	8,582	7	887	\$10,077	\$204,788



- Central Fire Station
- City Hall
- Ice Arena
- Public Library
- Transportation Center
- Indoor Pool
- Jenny Thompson Pool
- McConnell Center
- Pine Hill Barn
- Pine Hill Chapel
- Public Works
- South End Fire Station
- Veterans Hall
- WWTF

Statistics from May 1, 2013 to July 30, 2013

Savings by Facility and FIM

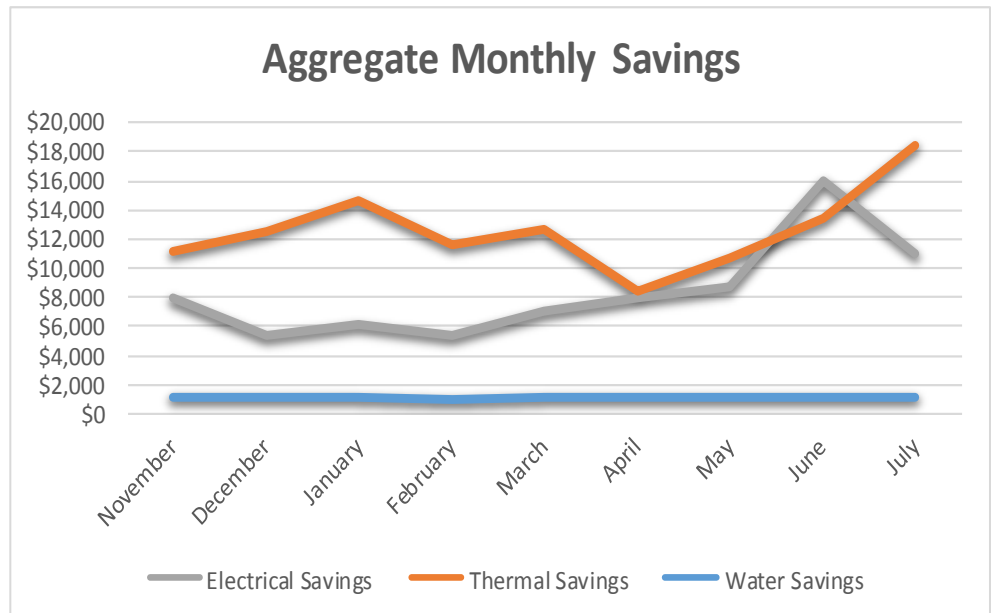
Facility Location	Lighting Fixtures	Lighting Controls	Bldg Weatherization	EMS Upgrades	Water Conservation	Vending Machine	Pool Covers	Ice Arena Upgrades	Power Factor	Transformers	Aeration Blowers	Boiler Replacement	Totals/ Building
Central Fire Station	\$0	\$0	\$617	\$0	\$216	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$833
City Hall	\$2,250	\$743	\$803	\$1,577	\$2,844	\$252	\$0	\$0	\$0	\$0	\$0	\$0	\$8,470
Ice Arena	\$4,361	\$1,065	\$3,782	\$0	\$2,552	\$245	\$0	\$74,351	\$948	\$2,186	\$0	\$0	\$89,489
Public Library	\$2,647	\$737	\$304	\$785	\$1,200	\$0	\$0	\$0	\$0	\$0	\$0	\$975	\$6,647
Transportation Center	\$0	\$0	\$0	\$1,878	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,878
Indoor Pool	\$928	\$21	\$966	\$9,083	\$2,246	\$121	\$10,533	\$0	\$0	\$0	\$0	\$0	\$23,897
Jenny Thompson Pool	\$0	\$0	\$0	\$0	\$1,464	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,464
McConnell Center	\$8,215	\$3,512	\$875	\$5,036	\$0	\$0	\$0	\$0	\$0	\$5,846	\$0	\$0	\$23,483
Pine Hill Barn	\$0	\$0	\$0	\$326	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$326
Pine Hill Chapel	\$0	\$0	\$400	\$173	\$61	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$633
Public Works	\$7,986	\$2,243	\$1,836	\$95	\$569	\$130	\$0	\$2,744	\$0	\$0	\$0	\$0	\$15,602
South End Fire Station	\$0	\$0	\$1,261	\$0	\$104	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,364
Veterans Hall	\$0	\$0	\$250	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
WWTF	\$0	\$0	\$927	\$0	\$0	\$0	\$0	\$4,226	\$0	\$26,736	\$0	\$0	\$31,889
Total FIM	\$26,386	\$8,321	\$12,020	\$18,953	\$11,254	\$748	\$10,533	\$74,351	\$948	\$15,002	\$36	\$975	\$206,225

Energy Improvements Performance Contract

Aggregate Monthly Savings

Month	Year	Electrical Savings			Thermal Savings		Water Savings		Total \$ Savings
		KW	kWh	\$	MMBtu	\$	kgal	\$	
November	2012	154	61,057	\$8,034	823	\$11,208	97	\$1,104	\$20,346
December	2012	132	37,968	\$5,414	915	\$12,511	100	\$1,141	\$19,066
January	2013	90	48,052	\$6,182	1,075	\$14,681	100	\$1,141	\$22,004
February	2013	66	42,769	\$5,379	841	\$11,542	91	\$1,031	\$17,952
March	2013	105	55,148	\$7,093	926	\$12,610	100	\$1,141	\$20,844
April	2013	133	61,769	\$7,922	618	\$8,441	97	\$1,104	\$17,467
May	2013	198	64,446	\$8,715	803	\$10,726	100	\$1,141	\$20,582
June	2013	227	128,737	\$15,938	1,016	\$13,398	97	\$1,104	\$30,440
July	2013	152	88,386	\$11,029	1,407	\$18,475	100	\$1,141	\$30,645
August	2013								TBD
September	2013								TBD
October	2013								TBD
Contract Year To Date		1,257	588,332	\$75,706	8,424	\$113,592	882	\$10,048	\$199,346

THIS PAGE CONTAINS THE TOTAL MONTHLY ENERGY UNIT SAVINGS AND ASSOCIATED DOLLAR COST SAVINGS FOR ALL FIMS.



Statistics from May 1, 2013 to July 30, 2013

Contract Q1 Equivalency Savings

Based Upon 700 metric tons of CO₂, the following equivalencies have been developed:

Annual greenhouse gas emissions from



CO₂ emissions from



Carbon sequestered by





Dover: First in New Hampshire, First With You

QUARTERLY REPORT

Prepared By:

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Dover's Strategic Priorities: Dover's Focus Areas:

- Obtain a financially-and environmentally- reasonable permit for the wastewater treatment plant
- Increase non-property-tax revenue sources and control expenses
- Enhance communication to all stakeholders to engender public trust
- Foster Economic Development
- Public Education
- Economic Development
- Public Safety
- Public Infrastructure
- Fiscal Stewardship



Dover's Core Values:

- Customer-Focused Service – We engage our customers, with a focus on listening to and supporting their needs, anticipating and delivering high quality services and ensuring their satisfaction.
- Integrity – We conduct ourselves at all times in a manner that is ethical, legal and professional, with the highest degree of honesty, respect and fairness.
- Innovation – We develop creative solutions and share leading practices that enhance the value of services provided for our customers.
- Accountability – We promote openness and transparency in our operations ensuring that we are accountable for our actions at all times.
- Stewardship – We serve as trusted stewards of the public's financial, environmental, social and physical resources always seeking to responsibly utilize, conserve and sustain for current and future generations.

Dover Has:

- 30,168 People
- 28.87 square miles of land
- 50 miles of river frontage
- An average elevation of 80'
- 6 Wards
- Avg # of residents per ward: 5,000
- Over 900 fire hydrants
- Over 130 miles of public streets
- Over 70 acres of parkland
- Three elementary schools, one middle school, one high school
- Services: Full emergency services (police, fire and ambulance); city water and sewer; public and private solid waste disposal; a recycling program; electricity and natural gas through utilities.

